



DESIGN
INNOVATION
VALUE



www.sterling-team.com

STEM[®]

INNOVATION • DESIGN • VALUE

PT STERLING TULUS CEMERLANG & PT STERLING TULUS SEMPURNA

ABOUT US

ERP (Enterprise Resource Planning) systems has never been easy to implement. It poses many challenges for both the customer and implementation partner. Many projects end with disappointment, some even end up with re-implementation. Customers feel the software and/or consultants do not deliver the results as expected despite the efforts, time and money invested throughout the project cycle.

Common stories that we often hear based on our interviews are that customers think that consultants do not really understand them (eg their processes, pains, requirements etc) well. On the other hand Consultants/ Developers think customers are not sure of what they want hence they always change their mind. It boils down to expectation, industry knowledge, communication and project management.

Against this background, we at Sterling Team (STEM) as SAP & Microsoft partner strive to understand customers better so that they can get their best return on IT investment, and run their business more effectively and efficiently. Doing good for others has been the Mantra of our founders. Our mission is to utilize and share the talents and experiences we have to help customers achieve operational excellence. This has been the driving force of our operation and has motivated us to grow especially during difficult times. To support our mission, Sterling Team focuses only on SAP & Microsoft Solutions and several industries: Retail, Distribution and Manufacturing which enables us to. obtain deep understanding and expertise of what our customers do and want. To know us better, please visit our Blog on blog.sterling-team.com where we share our experiences and passions on implementing IT system, particularly ERP system.



“ Helping our Clients in achieving
operational excellence
is our mission ”

for Our Client Please check [“www.sterling-team.com/clients/”](http://www.sterling-team.com/clients/)

VISION

*To be Best IT solution provider,
by providing effective and efficient business
application solution (ERP)*

VISION MISSION

MISSION

*Helping Our Clients
in achieving operational
excellence*

OUR VALUE



Our Journey

Growing Together & Innovating



2023

Become Microsoft Dynamics 365 Business Central Partner



2021

Become UiPath Silver Partner



2021

Marketing Excellence of The Year



2020

Partner of The Year 2020 Indonesia SAP Business One



2016

Launch iREAP POS PRO for Android



2016

Launch Bagi Teman From Android



2016

Award Best Partner 2016 SAP Business One



2018

Award Best Partner 2018 SAP Business One Hana



2016

iREAP POS Lite Most Use POS Apps From Indonesia with More 100.000+ Download



2015

Award Best Partner 2015 SAP Business One



2014

Dedicated Support & Maintenance Award Fastest Growing B1 Partner



2013

Award Best SAP





2012

Award SAP Business One
Add On Retail



2011

SAP Business One
Gold Partner



2009

Launch SAP Business One
Add On for Distribution &
Manufacturing



2008

Product Launch iREAP
for SAP Business One &
Point of Sale



2005

PT Sterling Tulus Cemerlang



2007

Become
SAP Indonesia Partner
for SAP Business One





AWARD WINNING BEST OF THE BEST

2020

Partner of The Year
Indonesia SAP Business One



2018

Award Best partner 2016
SAP Business One



2021

Marketing Excellence
of The Year



2012

Award Sap Business One - Add On Retail



2013

Award Best SAP



2014

Dedicated Support & Maintenance
Award Fastest Growing B1 Partner



2015

Award Best partner 2015
SAP Business One



2016

Award Best partner 2016
SAP Business One

SAP BUSINESS ONE CLIENTS

200+
COMPANIES

60+ SAP HANA

1.500+
POS

2.400+
USERS

**SUPPORT
TEAM**

DEDICATED



How We May Help You



Sterling Team (STEM) helps clients meet the needs of their ever more demanding customers. We understand that to be successful, a business must be able to deliver competitive prices, better products, and innovative level of services to provide unique customers' experience. With our experiences and skills, we have gathered understanding in numerous models of business processes as well as systems. Our focus is on delivering tangible business benefits on top of successful ERP implementation.

OUR SERVICES

ERP Implementation

The success of new IT system implementation are depends on organization and users readiness to adopt changes, selected IT system which will be implemented and the Consultant whose will help on the implementation proses. Implementation process is the most important step in the proses of IT system changes, meanwhile the IT system selection process that fit to the industry and company business process is also playing an important role. We adopt ERP implementation methodology combine with our experience and the needs from customers. e.g.: we check user readiness after training by doing exam, and hope we have a clear signal if the user understand and ready to Go live or need more training. Below are ERP implementation phases in summary:

Project Preparation : Includes scheduling, resource allocation, preparation of the organization for

Blueprint : Discussion and documentation of current business processes and changes in the future, mapping users requirments to business process and ERP

Realization : ERP configuration, testing testing and testing, data preparation by the user

Go Live Preparation : User training, final preparation for master data and balance

Go Live : New system used by users

Support : After go live support to handle technical issues.

OUR SERVICES

ERP Maintenance & Support

Maintenance and Support in ERP system as like in SAP Business One & Microsoft Dynamics AX play very important role. SAP Business One & Microsoft Dynamics AX Integrate all department and it became very important to keep the system runs all year long to support your business. As your business grows you might need new reports, new business processes or even new company to be put in the system. Sterling Team invests on dedicated pool of SAP & Microsoft Dynamics AX experts to support as well as improve your SAP Business One & Microsoft Dynamics AX Systems. Discover how our support team can help you optimize operations with less budget – freeing up more resources for innovation.

Technical Support : This package is the most basic package and mostly helping customer on technical issues and handling error message of ERP and our STEM Addons

Operational Support : Includes operational challenges support, It's all about understanding your particular needs, your unique problems and taking a proactive approach in solving them— even finding alternatives that you, our valued customer, may not have considered.

Enhancement Support : SAP Business One & Microsoft Dynamics AX implementation is just like other ERP implementation, system implementation is just a beginning along the way, the system need to be updated to adjust to business needs such as additional Reports, or new feature need to be implemented.

How We May Help You

ERP



SAP Business
One

UiPath[™]

Microsoft
Dynamics 365

iReap
Easy & Powerful

OUR PRODUCT

SAP Business One

STEM is implementing SAP Business One product, which is an ERP solution software that has complete module for small and medium size company to integrate all core business functionality in your company. Start from sales planning, purchasing, sales, production, inventory, services, operational, financial and accounting :

1. SAP Business One

SAP (System Application and Product in data processing) is an ERP (Enterprise Resource Planning) software build to give realtime information access for financial, CRM, manufacturing and the ability to improve management. SAP Business One has several modules :

- **Administration** : Basic system setup for currency exchange rate, system setup, authorization, warning and data export-import functionality

- **Financial** : Manage all financial and accounting data, Chart of Account, General Ledger and financial report
SAP Business One also has functionality to control budget and profit for income and expense.

- **Sales opportunities** : Helping sales department to manage opportunity and analyze sales information.

- **Sales A/R** : Handle all aspect in sales process. Starting from sales order, delivery, invoice and return.

OUR PRODUCT

SAP Business One

- **Purchasing A/P** : Manage all vendor/supplier transaction. This module handle purchasing process to invoicing. This module also have additional feature to include freight / landed cost to item cost.

To add the cost of freight and other functions

- **Business Partner** : Keep master data for all supplier, customer and lead customer

- **Banking** : Handle all transaction related to finance.

- **Inventory** : Manage stock in warehouse, price list, special price, alternative item, inventory transaction, to manage transaction with batch and serial number.

- **Production** : Handle production component and production process.

- **MRP (Material Requirement Planning)** : Manage all material requirement in manufacturing process.

- **Service (Material Requirement Planning)** : Monitor interaction between sales department and customer. Also to maintain information regarding service contract, item and serial number.

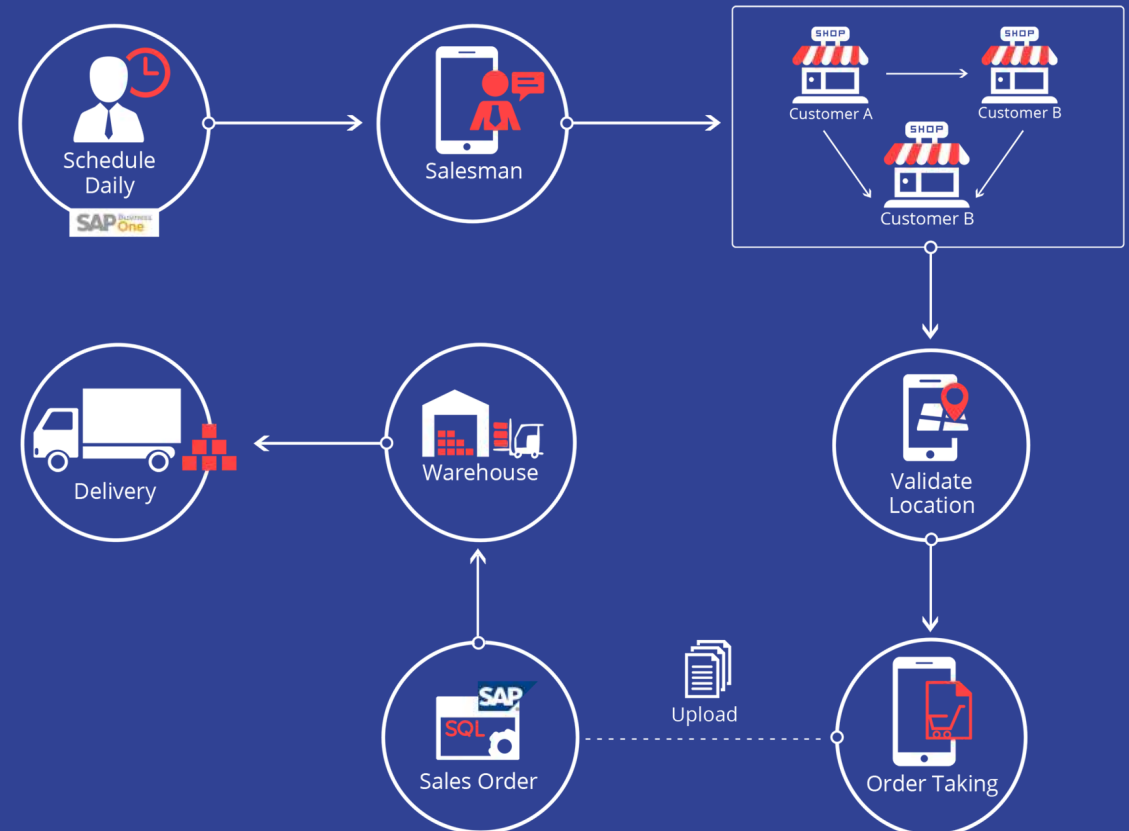
- **Human Resource** : Master for employee information in company.

SAP One

DISTRIBUTION & MANUFACTURING

OUR PRODUCT

SAP Business One Add-on untuk industri Distribusi dibuat khusus untuk semua Distributor. Fitur yang dibutuhkan untuk industri seperti Master Data Management, Advance Pricing & Promotions, Sales Rebate, Purchase Rebate, A/R Collection Process juga sebagai penyimpanan gudang dengan bin lokasi.



Discount & Promotion

Mobile Sales Schedule & Attendance

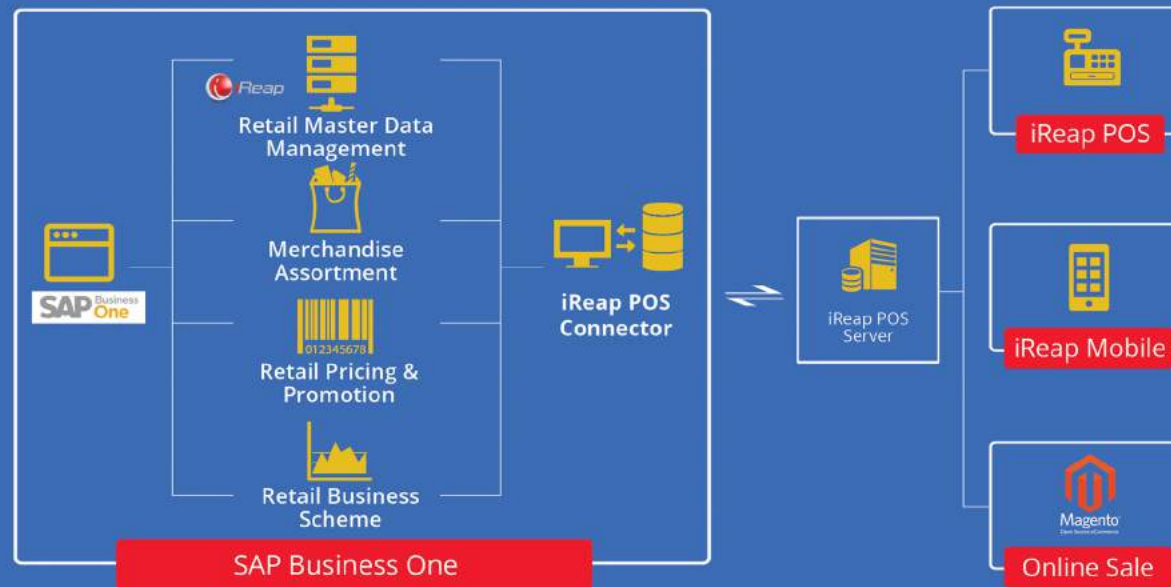
Payment Collection

Mobile Salesman Activities Tracking



Integrated Retail Application Add - on For SAP Business One

➤ Powerful ➤ Best Value ➤ Fully Integrated ➤ Affordable

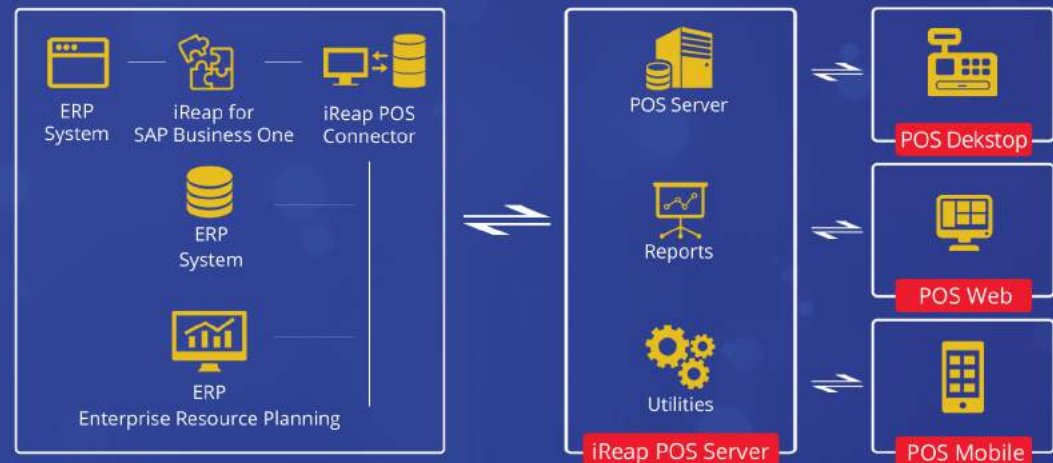


iReap POS is an integrated POS management systems for the retail industry. Developed with innovative technology and vast retail knowledge, iReap POS software will meet the most complex demands of diverse users today and well into the future.



Enabling You to Manage Your Stores Effectively & Profitably

- > Integrated Functions
- > Sophisticated Promotion & Pricing Tools
- > Rich Capabilities to Support Retail Store Operation
- > Simple to Use



Stock Count

The **Easy Way** to Counting Your Stock

Scan Record Send

<http://www.sterling-team.com/stock-take-count>

iREAP Stock Count is an application that can help Stock Taking (Inventory Checking) process. Collect your inventory quantity to iReap Stock Count by typing it or using a barcode scanner. iREAP Stock Count will store your data and you can email or share the result afterwards.



STOCK COUNT PROCESS

Stock  Count



NONE

Upload new master data ?

YES

"TAP" START COUNT

"TAP" MASTER DATA

"TAP" VIEW RESULT

"TAP" EMAIL BUTTON TO EXPORT RESULT VIA EMAIL



SAP Business One Helps Monitor Your Poultry Farm Quickly & Easily

SAP Smart Farming (iFLOCS) Helps Manage Daily Activities, Monitor Expense, Body Weight, Mortality, Feed Consumption Ratio (FCR)

iFLOCS A New Solution to a Perpetual Problem

iFLOCS is an innovative livestock business solution with IoT (Internet of Things) technology that we provide, so essential things in livestock farming can be analyzed easily using a Smartphone integrated with SAP Business One so that the benefits can be:

- Analyze the efficiency of feed use
- Analyze the mortality rate of livestock
- Analyze the use of vitamins/medicine to the performance of livestock
- Analyze animal weight
- Analyze livestock sales
- Analyze expense expense (use of petty cash)
- Record stock of feed, vitamins, medicine and livestock



iFLOCS

SAP Business One Solution for Commodity & Feed Industries

Simple | Affordable | High Productivity | Maximum Profit



Diagram illustrating Our Solution for The Commodity & Feed Industries

As SAP Gold partner, PT Sterling Tulus Cemerlang (STEM) is pleased to offer a robust and proven integrated solution developed for the Commodity and Feed Industries. SAP Business one, coupled with STEM's own industry-specific solution, provides a single and affordable way to manage your entire business and supply chain: from purchase of raw materials to production, from sales and customer relationships to payment collection and from logistics to accounting/finance. Designed specifically for the Commodity and Feed Industries, our solution helps companies streamline their processes as well as act based on timely and accurate information, hence increasing profit



SAP Business One for Wood Industry

PT Sterling Tulus Cemerlang (STEM) has developed an integrated solution specifically using SAP Business One for companies operating in the wood industry.

Diagram Illustrating SAP Business One for Wood Industry

The critical elements that define success in the wood industry. From procurement strategies securing high-quality wood to agile warehouse management, meticulous production processes, and seamless sales transactions, each aspect is essential in shaping the industry's journey from raw material to finished product.

Procurement

The wood industry is distinctly characterized by its reliance on effective procurement strategies. Success in this sector hinges on securing high-quality wood at competitive prices.

Warehouse Management

Agility is essential in the wood industry, where rapid Inventory and Warehouse Management is critical.

Production

Production in the wood industry is complex, involving stages like rotary, cutting, assembly, finishing, and packing, with each stage requiring precision to combine multiple components into a high-quality finished product.

Sales

The sales process in the wood industry follows a structured flow to ensure seamless transactions and customer satisfaction.

OUR PRODUCT



 Microsoft Dynamics 365

Dynamics 365 Business Central offerings

Connects sales, service, finance, and operations teams in a single solution to help them adapt faster, work smarter, and deliver results.



OUR PRODUCT



Dynamics 365 Business Central Capabilities

Here's a list of Business Central capabilities. Note that Service Management and Manufacturing are only available in Dynamic 365 Business Central Premium. See full list of capabilities below.

 Sales & Marketing <ul style="list-style-type: none">> Contact management> Campaign management> Interaction & document management> Email logging> Opportunity management> Dynamics 365 sales integration	 Sales & Delivery <ul style="list-style-type: none">> Sales invoicing> Sales order management> Sales line pricing & discounting> Campaign pricing> Sales invoice discounts	 Purchasing & Payables <ul style="list-style-type: none">> Purchase invoicing> Purchase order management> Purchase return order management> Alternative order addresses> Purchase invoice discounts
 Inventory <ul style="list-style-type: none">> Inventory control> Item categories> Item attributes> Item tracking> Multiple locations> Location transfers	 Supply Planning & Availability <ul style="list-style-type: none">> Supply planning> Demand forecasting> Sales & inventory forecasting> Order promising> Calendars	 Project Management <ul style="list-style-type: none">> Basic resources> Capacity management> Multiple costs> Jobs> Time sheets
 Service Management* <ul style="list-style-type: none">> Planning & dispatching> Service contract management> Service item management> Service order management> Service price management	 Warehouse Management <ul style="list-style-type: none">> Bin tracking> Inventory picks & put-aways> Warehouse receipt> Warehouse shipment	 Manufacturing* <ul style="list-style-type: none">> Assembly management> Standard cost worksheet> Production bill of materials> Basic capacity planning> Machine centers> Version management

OUR PRODUCT

 Microsoft Dynamics 365

Dynamics 365 Business Central outcompetes with the only **fully integrated stack**, on the world's **most trusted and comprehensive cloud**



Identity, security, management, and compliance






OUR PRODUCT

UiPath Indonesia Robotic Process Automation (RPA)

Robotic Process Automation is the technology that allows anyone today to configure computer software, or a “robot” to emulate and integrate the actions of a human interacting within digital systems to execute a business process. RPA robots utilize the user interface to capture data and manipulate applications just like humans do. They interpret, trigger responses and communicate with other systems in order to perform on a vast variety of repetitive tasks. Only substantially better: an RPA software robot never sleeps and makes zero mistakes.

What Can Automation Do For You?

Robotic Process Automation

-  Emulates a Person by Executing Manual
-  Makes Decisions Based on Set Rules
-  Seamlessly Integrates with Existing Applications

Customer Outcomes

-  Accelerate Benefits From Digital Transformation
-  Improve Customer Experience
-  Reduce Compliance Cost and Risk
-  Increase Employee Satisfaction and Engagement



OUR PRODUCT

What Can Software Robots Do?

- Download PDF Email and Input to SAP Business One
- Transfer Data from e-Commerce / Marketplace Report to SAP Business One AR Invoice
- Collecting Sales from Marketplace Tokopedia to SAP Business One AR Invoice
- Create CSV e-Faktur From Sales Data

Marketplace Reconciliation Sales & Payment

* Based on Real Case

Increase Efficiency Up to 98%



RPA Process



Manual Proses

VS

Total Hour



0,36 Hour



20,6 Hour

Average Process



3 Second / Record



170 Second / Record



OUR PRODUCT

Anything That Can be Automated, Will Be



Finance

Process-to-Pay
Order-to-Cash
Record-to-Report



HR

Payroll
Onboarding & Offboarding
Benefits Administration



Supply Chain

Inventory Management
Demand & Supply
Planning
Invoice & Contract
Management



Customer Services

Address Change
Password Reset
Payments
Scheduling Appointments
Order Modifications



Plans That Suit Your Business

CLOUD LITE

IDR 2 Million
/ Month / User

- ✓ Accounting finance
- ✓ Start Up Company
- ✓ 1 SAP Business One Starter Pack License & SAP HANA Database
- ✓ *10 Mandays (IDR 30 Million) Remote/Offsite
- ✓ Cloud server (Amazon Web Service)
- ✓ Maintenance & Server

GALAXY LITE

IDR 333 Million

- ✓ Trading / Distribution
- ✓ Annual Revenue IDR 10B-20B
- ✓ Accounting, Finance, Purchasing, Inventory, Sales, Finance
- ✓ 5 user Starter Pack License & 5 user MsSQL License

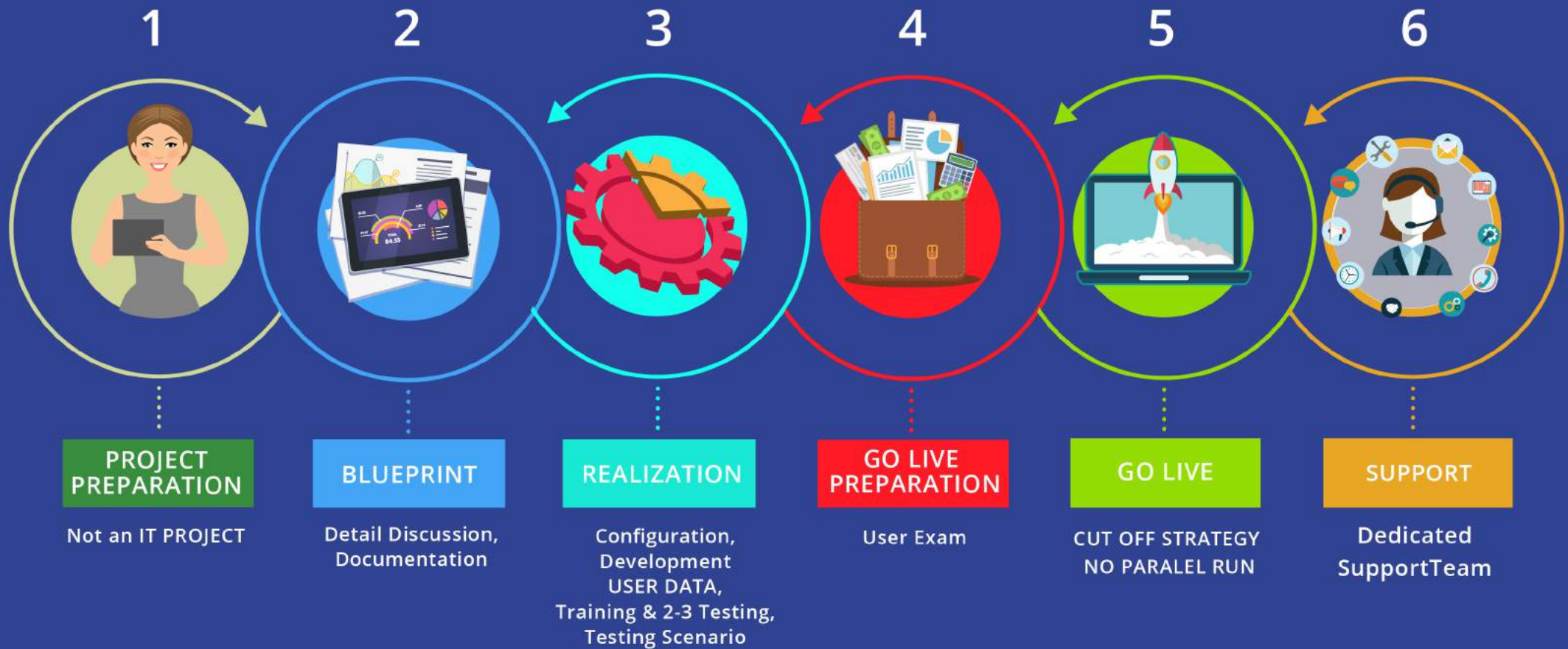
UNIVERSE

Call for Price

- ✓ All Enterprise
- ✓ Annual Revenue Above IDR 20B
- ✓ SAP Business One - Industry Solution for Retail, Distribution, Manufacture, Commodity and Feed Industries, Poultry Farm.
- ✓ SAP Business One Modules Fit to Organization

What Makes Us Success?

Our Experiences shape our METHODOLOGY



OUR GIVING BACK PROGRAM

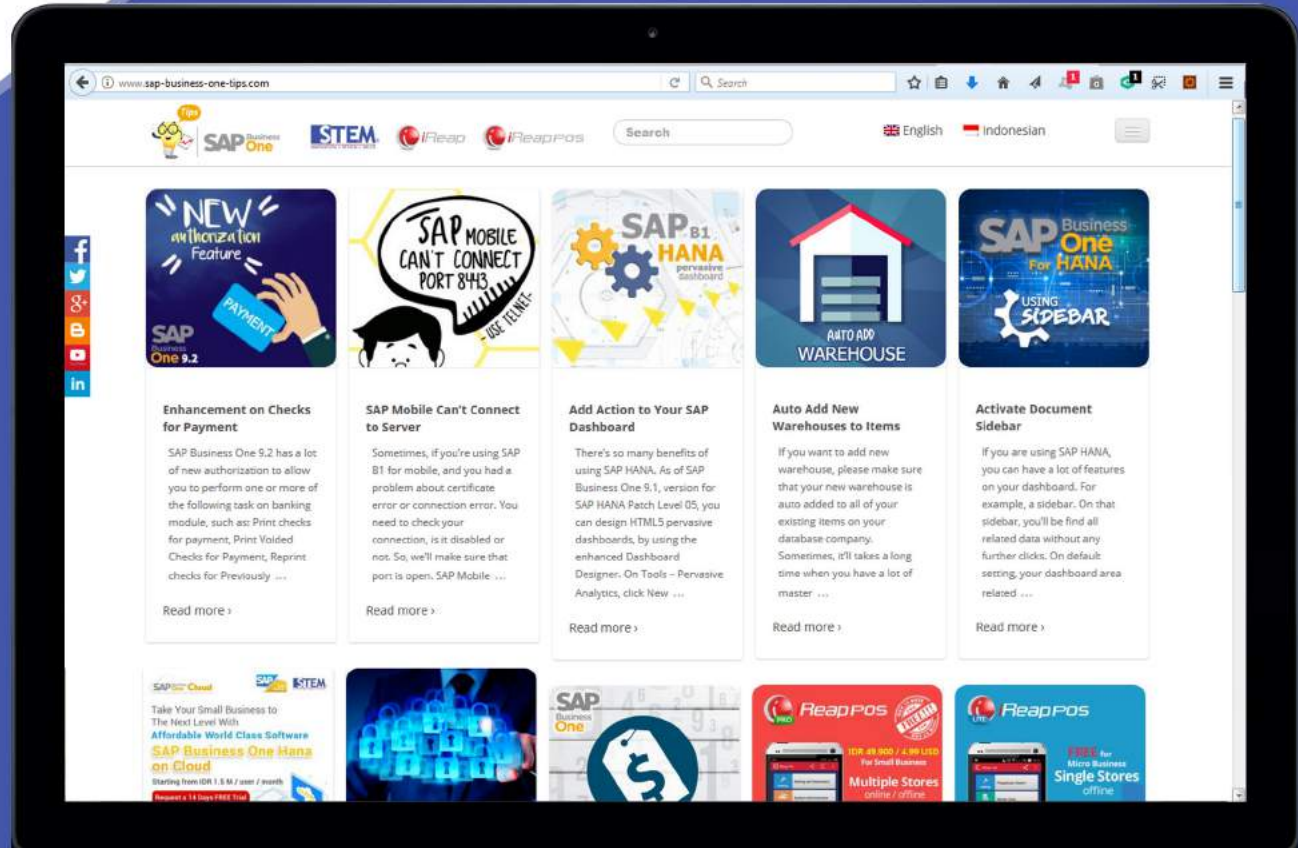
Giving is Getting and Growing





SAP Business One

SAP Business One
www.sap-business-one-tips.com



Tips for knowledge about SAP Business One

Visit
www.sap-business-one-tips.com

GIVING BACK PROGRAM FOR MICRO BUSINESS



WWW.IREAPPOS.COM

Sterling Team proudly unveils our creation iREAP lite POS App on Google Play. The App is a FREE Application intended to help Micro/Small Shop owners to run and manage their shop operation. It comes with handy functionalities such as sales and inventory transactions as well as reports for each independence store. Our hope is that by using this technology, micro shop owners can better manage their business and hence ultimately grow their business.

This initiative is a way for us to contribute back to society using our talents and experiences. We strongly believe that just as we enjoy the growth of our business, we ought to try to make meaning on what we do. Sincere thanks to all our loyal customers who are indeed part of this initiative. Without your support, it is impossible for us to realize our dream.

Should you have any input or concern, please drop us email to ireap@sterling-team.com

iREAP Lite POS can be downloaded from Google Play Store or <http://www.sterling-team.com/ireaplite.html>





WWW.IREAPPOS.COM

iREAP POS LITE Features

- Supported languages: English, Indonesian, France and Russian
- Cashier or point of sale, support sales return
- Support transaction Hold and Recall for Sales. This features will be useful for cafe or restaurant business
- Scan Barcode using front Camera
- Printing receipts, with Wifi and Bluetooth Printer
- Inventory Control: Goods Receipt, Good Issue, Stock balance
- Inventory Cost with Standard and Moving Average Calculation Method with profit analysis report
- Master Data Management, item category and import from CSV
- Graphics Reporting
- Email Reporting
- Design for tablet on cashier module
- Backup & Restore DB to Google Drive or Local Driv



YOUR ON THE GO POINT OF SALE (POS) SYSTEM FOR SMALL BUSINESS



WWW.IREAPPOS.COM

Store Management on **Cloud**



COMPANY / ENTITY & STORE MANAGEMENT

Register your Company/Entity, Store, and Administrator in simple 5 Steps



USER AUTHORIZATION

Assign User to specific stores with appropriate user access rights



MASTER DATA

Manage Item Category, Supplier, Customer, Item Master, and Selling Price whenever and wherever you are via Web or Mobile Apps. Managed and Automatic Synchronization to all Mobile POS



Should you have any input or concern, please drop us email to ireap@sterling-team.com

iREAP Lite POS can be downloaded from Google Play Store or www.ireappos.com

YOUR ON THE GO POINT OF SALE (POS) SYSTEM FOR SMALL BUSINESS



WWW.IREAPPOS.COM

TRANSACTION

Support Retail Sales, Goods Receipt and Goods Issue



MASTER DATA SYNCRONIZATION

Store, Users, Product, Customer, Supplier, Price data are automatically synchronized between web dashboard and mobile apps.



MASTER DATA SYNCRONIZATION

All Transaction, Goods Receipt, Retail Sales, Goods Issue are consolidated to cloud when and if internet connection available. If there is no internet connection, transactions are captured temporarily offline and synchronized automatically when internet connection becomes available, hence no business disruption.



Should you have any input or concern, please drop us email to ireap@sterling-team.com

iREAP Lite POS can be downloaded from Google Play Store or www.ireappos.com

YOUR ON THE GO POINT OF SALE (POS) SYSTEM FOR SMALL BUSINESS



WWW.IREAPPOS.COM

REPORT & ANALYTIC



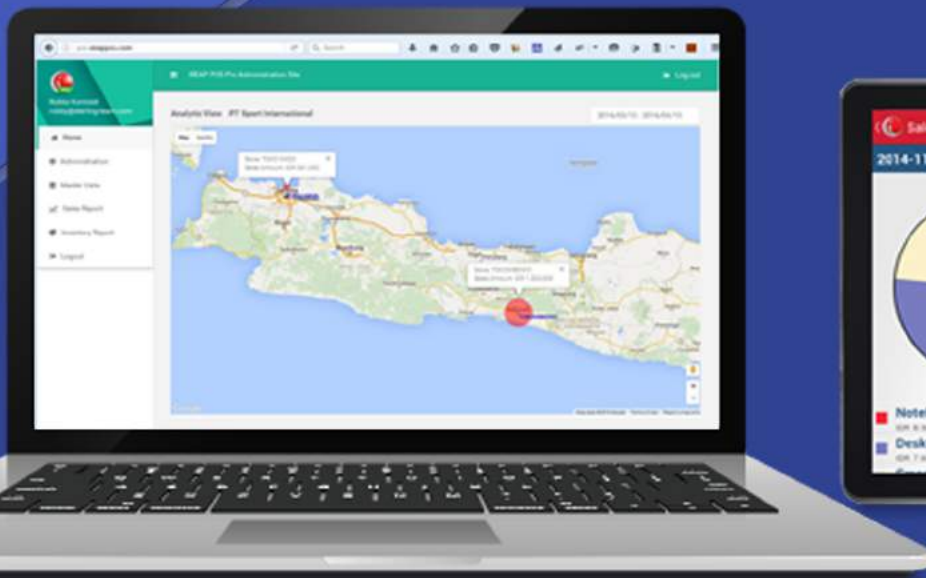
DASHBOARD

Access consolidated reports for all stores on Web Dashboard anytime anywhere



REPORT

Access individual store reports from Mobile Apps.



YOUR ON THE GO POINT OF SALE (POS) SYSTEM FOR SMALL BUSINESS



WWW.IREAPPOS.COM



FREE

SPECIAL
FEATURE

Fit for Business

Store

Product Set/
Recipe/Sales Bill

Connection

Micro

Single

No

Offline

More Info
www.ireappos.com



IDR 1.396/
Days/Device

USD 0.137/
Days/Device (outside Indonesia)

Small-Medium

Multiple

Yes

Online & Offline

More Info
www.ireappos.com

OUR TEAM





Gallery



STEM[®]

INNOVATION • DESIGN • VALUE

CONTACT US

✉ sales-enquiry@sterling-team.com

☎ 087786555055

📍 Sampoerna Strategic Square
South Tower 18th
Jl. Jend Sudirman kav 45-46
Jakarta, 12930 Indonesia

www.sterling-team.com

📺 STEMIndonesia

📺 @ireappos

📷 stem.indonesia

📘 stem.indonesia

📌 pt-sterling-tulus-cemerlang-stem-

🐦 stem_indonesia

